

A close-up photograph of a technician in a white shirt working on a modern, multi-bulb light fixture. The technician's hands are visible, adjusting a component of the fixture. In the lower right foreground, the face of a man is partially visible, looking towards the technician. The background is a plain, light-colored wall.

# Ameren Illinois Energy Efficiency Residential Program Updates PY2021

# Agenda

- Health & Safety reminder
- HEIQ Updates
- Home Efficiency Market Rate Updates
- Heating & Cooling Updates
- Questions

# What Hasn't Changed: Commitment to Health and Safety

- Continue to observe health and safety best practices in order to ensure the safety of your employees, your families, and Ameren Illinois customers
- Review your Program-acknowledged COVID-19 Health & Safety Plan to ensure best practices and guidelines are being met, and be sure to review these with employees to set correct expectations when they are in a customer's home
- PPE usage and social distancing are still required and must be followed at all times
- Refer to your Program-acknowledged Health & Safety Plan

# Home Efficiency Income Qualified Offering Allocations

- Revised Tier 1 and Tier 2 participation
  - Increased Tier 1 allocations
  - Reduced Tier 2 allocations
- You have received these reallocation budgets from your FES
- Available customer bonus is included in the allocation budget totals
- Allocations below quarterly benchmarks will result in a drawdown in allocations starting at the end of Q2
  - Allocation progress is defined to include pending (not just completed) projects
    - Quarterly allocation drawdown at:
      - End of Q2 - 45%
      - End of Q3 - 90%
    - Example: at end of Q2 if allocation progress is at 40%, 5% of allocation will be returned to the program

# Home Efficiency Income Qualified Allocations

- Program Allies who have met their quarterly benchmarks may have the ability to receive additional allocation throughout the Program Year
- Unused allocations will be redistributed in July and Oct.
- When Program Ally exhausts allocation and has a referral customer, that customer will receive a SAVE Kit and virtual Energy Assessment and will be placed on a PY22 pipeline list
  - However, in the case where the customer specifically asks if they can be served this Program Year and there is a Program Ally in their area who has remaining allocation, that customer may choose to select a Program Ally that can serve them this Program Year
  - The Program will not actively seek a new Program Ally to complete the project for the customer this Program Year

# Changes to HEIQ Project Costs for Customers

- Tier 1
  - No changes, still no cost to qualifying customers
  
- Tier 2
  - Can access up to \$1,000 in customer project bonus
    - Grant funding from Warm Neighbors, Cool Friends
    - Customer will complete form with reservation, requesting the funding
    - Bonus can be applied to Tier 2 projects in the pipeline if customer form is completed
    - Funding is available until exhausted
      - The Program will track pipeline and advise Program Allies when pipeline is nearing full subscription

# Why is the Program Making Changes?

- Tier 2 participation is low relative to historical results while pipeline for Tier 1 is high
  - Adjustment made to reflect this, results in an opportunity to serve more Tier 1 customers
- Program defined late last year and didn't include all PY20 results
  - After weighing the full measure of PY20, we refocused PY21 with those results in mind
- Most important - this is a reflection of where Ameren Illinois wants to go with the Program, to serve the most underserved, the most vulnerable, which means doing it through these no-cost projects
  - Higher cost projects naturally lowers the total project volume
- Helps customers who need it most, in the maximum way possible, so that they are not burdened with a co-pay
  - Ensure we are not marketing or offering any financing to Tier 1 customers
- While still serving Tier 2 customers now and moving forward

# HEIQ Measure Limitations

- Central air conditioners (CACs) have been removed as a measure for PY21
- Air source heat pumps (ASHP) will have limited participation
  - Program will advise Program Allies when pipeline approaches full subscription
- Room air conditioners are still available
  - Program will advise Program Allies when pipeline approaches full subscription
- Furnaces are still eligible



# HEIQ Project Review Updates

- Program will continue to evaluate ancillary costs and health & safety measures in order to determine if there is an opportunity to expand cost coverage to customers for those items
- Ancillary off-workscope costs
  - Secondary review will confirm with customers that they wish to proceed with off-workscope costs and are comfortable with the financial commitment
- For projects over \$4,500, a secondary review will be performed and Program Staff will communicate to customers to ensure the customer is comfortable with the out-of-pocket commitment
  - If there are questions, the Program will reach out to the Program Ally
- HEIQ maximum project cost: \$15,000/project for Tiers 1 and 2
  - The Program will conduct a pre-QC on projects over that amount
  - Project approval may require a few additional days to allow for this

# Home Efficiency Market Rate Updates

- Incentives for air sealing and attic insulation increased:
  - Air sealing adjusted from .35/cfm to .50/cfm
  - Attic insulation adjusted from .75/SF to .90/SF
  - 1,500 SF home with 1,500 cfm reduction is eligible for an additional \$450 in incentives
- Updates will make projects more accessible for customers

# HVAC Updates

- Midstream Offering incentives are here
- Incentives for central air conditioners, air source heat pump (ASHP), and heat pump water heaters (HPWH) are available through distributors
  - See your distributor for their set incentive levels
- No paperwork required from you!
  - Customer information provided to distributor at point of sale
- Sunset for standard heating and cooling incentive applications is April 30, 2021
  - No standard heating and cooling incentive applications will be approved after this date

# QUESTIONS?



